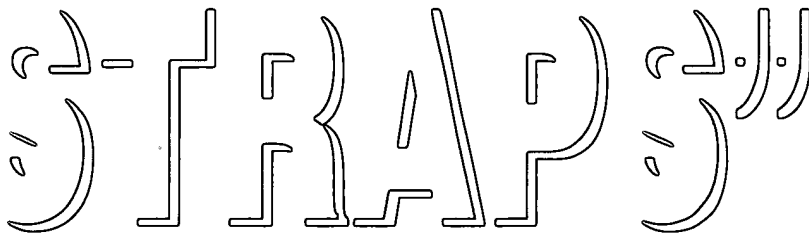
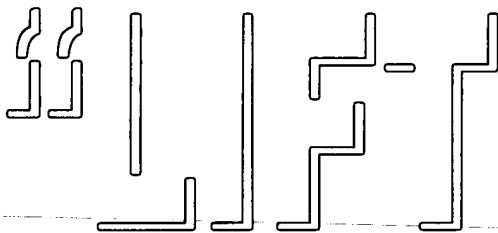


THE NEW

SPECIAL DESIGN



We are ready to shift gears at any point. This is the key to our success, whether it be marketing, designing or creating new products. With this attitude and flexibility we have introduced a new way to lift our bi-fold doors. Now available is our new, patent pending, "lift straps" that take the place of aircraft cables to raise and lower your door. The lift straps make our door **faster, easier, simpler** and **safer** than any other bi-fold door available to you on the market today. Schweiss Bi-fold Doors is constantly on the move, trying new and better ways, so our customers can enjoy the best money can buy at very affordable prices.

Schweiss

Schweiss

EXHIBIT

B

tabbies

SPECIALTY

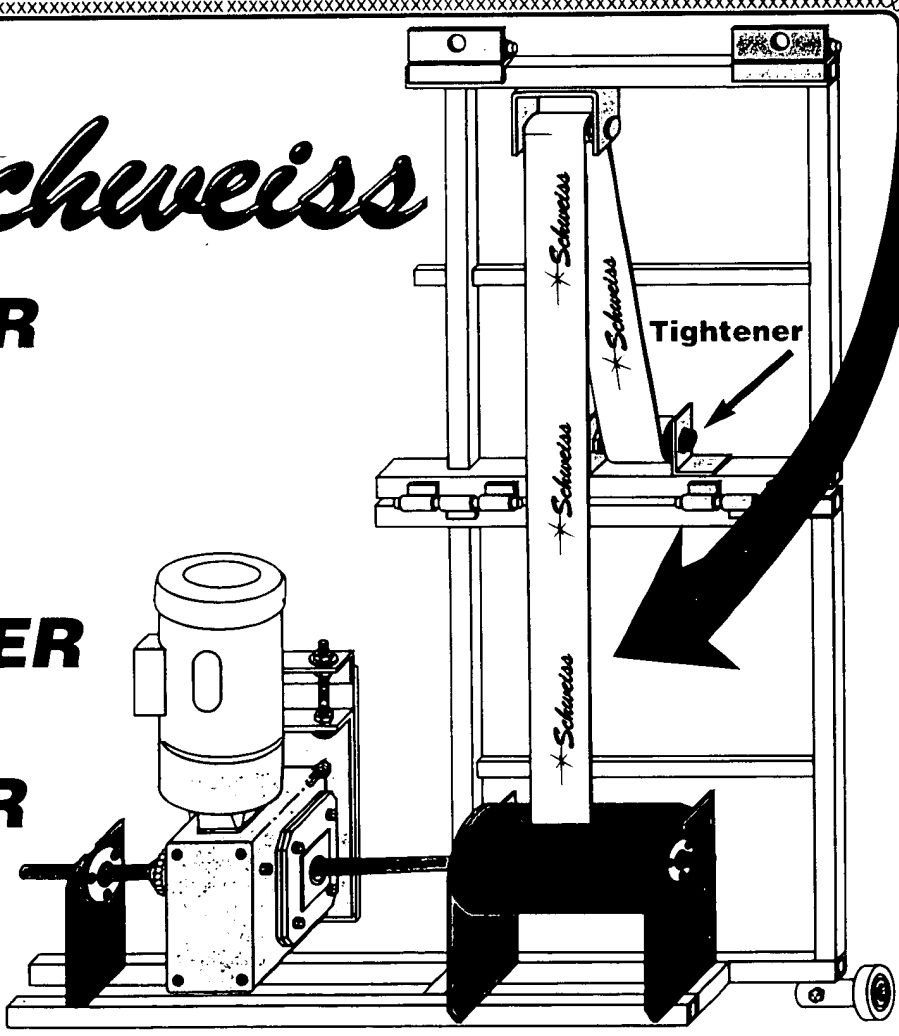
New "LIFT STRAPS"

Takes the Place of Cables

Schweiss designed a custom made polyester Lift Strap that provides a new alternative to steel cables unlike any on the market to open bi-fold doors. The Schweiss Lift Strap is durable and lasts longer than steel cables. It requires less maintenance and it is very easy to replace. We also have conversion kits available to adapt to your present door to the new "Lift Strap".

Schweiss

- **FASTER**
- **SAFER**
- **SIMPLER**
- **EASIER**



The diagram illustrates a bi-fold door system. A vertical lift strap, labeled 'Schweiss', runs from the top of the door frame down to a motorized unit at the bottom. The motor unit is connected to a drive shaft. A 'Tightener' is shown adjusting the strap. A large curved arrow points from the text 'Takes the Place of Cables' towards the lift strap mechanism.

PATENT PENDING

New

Straps Versus Cables: The Real Advantages!!

- **LONGER LASTING** Straps never rust which requires less maintenance and they are easy to replace.
- **FLEXIBLE** Straps are very flexible - which means longer life span than cable.
- **QUIETER** Straps are 100% quieter and smoother running on the door.
- **SPEED** Straps will increase the opening/closing speed of the door due to the size of the drum circumference. The door is opened slowly at first then speeds up, a good safety feature.
- **ALIGNMENT** Straps never get tangled or criss crossed.
- **LOAD** Straps evenly distribute the load on the door versus cables.
- **LIFE** Straps will outlast cables by three times the life of cables.
- **TENSION** When it comes time to tighten the straps, it is easy to use a ratchet tightener.
- **COST** Cost of the straps are \$18.00 and cables are \$12.00.
- **WARRANTY** We offer a 5 Year Warranty on original lift straps.
- **CONVERTING** Schweiss has conversion kits available to adapt your present door with cable lift to the new "Lift Strap".

Number of Lift Straps

We use the same number of straps per door as we would cables - the number of cables or straps will vary depending on the size of the door. However the lift straps are rated to carry more weight, which means a better safety factor.

 **Schweiss**
BI-FOLD DOORS

bifold.com

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Schweiss Bi-fold Doors

 **Schweiss**

 **Schweiss**

PATENT
PENDING

How does the **New "LIFT STRAP"** work?

How? The strap wraps around the lift drum as the door opens, increasing the size of the drum. The larger the drum's circumference the faster the door opens. It's ideal: the door opens slowly at first and quickly picks up speed, a nice safety feature. "It's a clean, strong design." "It's quiet, it's simple and the door opens faster."

The "Lift Straps" are available in 2", 3", 4" and 6" widths, depending on the door size. Schweiss has conversion kits available to adapt your present door with the cable lifts to the new "Lift Strap."

With the new "Lift Strap", Schweiss also offers a new strap tightener system which takes up the slack in the belting. This is a real nice feature for keeping the proper tension on the "Lift Straps".

Schweiss is always trying to improve our bi-fold doors and have applied for a patent on the new "Lift Strap" design.

You may special order your new lift straps with your next Schweiss Bi-fold Door order.

Facts:

- All straps are polyester making it more durable and longer-lasting than steel cables.
- Straps stretch up to 3%.
- In cold weather the straps get stronger.
- Performance is not affected when the straps are wet.
- Different width of straps include 2", 3", 4" and 6".

Strap Strength Factor:

- Safety factor on the straps is well over the 5:1 safety factor.
 - Strength to weight ratio on our straps is extremely high.
- Example: 3" straps - are rated at 29,400 lbs.
1/4" cables are rated at 7,200 lbs.

Customer Comments:

- Why didn't you think of the new "Lift Straps" sooner?
- We like the way the straps look.
- The straps are quieter running and the door goes up and down smoothly.
- Simple Tightening Mechanism: it takes all the work out of keeping the proper tension on your new Lift Straps.
- I wish our old doors could be converted over - most of them can be switched to straps.

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PATENT
PENDING